

We are looking for a

Intern Business Development, Sales & Marketing (100%, 6 Months)

At Fabas, we are harvesting the power of pulses to shape the future of food. Based in Zurich, we transform European fava beans into clean-label, protein-rich ingredients for the food industry. Our technology tackles the key challenges of pulses — off-flavors, color, and limited functionality — creating great-tasting ingredients that perform in alternative dairy applications without the need for additives or investment in infrastructure.

*As **Intern Business Development, Sales & Marketing**, you support the commercial team to develop our sales pipeline in Switzerland and the EU.*

Do you share our values? We foster ownership by empowering each other every day, while staying curious and on discovery to deliver the best quality for our customers.

Your responsibilities

- Conduct market research to identify, develop, and qualify new business areas and regions.
- Support cold outreach campaigns to generate new leads.
- Create and maintain sales presentations and marketing materials.
- Manage our social media accounts on LinkedIn and Instagram.
- Support the coordination and logistical planning of Fabas' participation in industry events and trade fairs, including representing Fabas at such events in Switzerland and abroad.
- Maintain the Customer Relationship Management (CRM) system by ensuring it is kept up to date and by preparing regular reports to show sales progress.
- Lead and execute 1–2 defined business development projects based on current business needs.
- Provide general support to the sales and commercial team across a variety of tasks as needed.

Your profile

- Completed [B.Sc.](#) / [M.Sc.](#) degree from a university, or university of applied sciences, e.g. in food technology, agricultural sciences, business administration, marketing & communications, or a related field.
- Interest in food, sustainability, and future-oriented business models.
- Enjoying working with customers and communicating with confidence.
- Creativity and openness.
- Good organizational skills.
- Independent, solution-oriented way of working.
- Strong teamwork and communication skills.
- Very good German and English skills; any additional language is a plus.

What we offer

- A dynamic, young working environment with room for personal development.
- Responsibility and the opportunity to shape your own area.
- Flexible working hours.
- Participation in national and international events.
- Salary of CHF 2,500 per month.

We are looking forward to receive your application to hr@fabas.ch